



COMPLETE ENERGY-SAVING SOLUTIONS

FMC TECHNOLOGIES





SINCE 1997

FMC Technologies is dedicated to providing energy savings in buildings such as commercial, industrial and educational facilities. Even more, FMC Technologies is committed to building customer relationships that last with energy-saving solutions that last. With FMC Technologies, you won't get a quick fix with short-term results — you'll get solutions that start saving you money from day one and continue to generate savings for years to come.

Known for a staff that treats each facility individually with building control solutions designed for its building's unique requirements, FMC Technologies strives to achieve the perfect balance of occupant comfort, energy savings and safety — always with products and systems that are reliable and easy to use.

Backing up the solutions is FMC Technologies' superior customer support. The committed staff is available 24/7 for emergency service, remote monitoring and more. **Customized service plans are offered to ensure each customer's needs are met.**

FMC Technologies offers a wide range of building automation products, including solutions from Trend Control Systems that are built on the open protocols of the Niagara<sup>AX</sup> Framework<sup>®</sup> for cost-saving integration and expandability.



There are a lot of words that describe FMC Technologies, such as efficient, partner and dedicated. But what our customers like most is the word “turnkey”. No matter what they need we have the expertise and reputation for getting it done, allowing them to focus on other priorities.

**Brian Crafts**

President  
FMC Technologies

**Joe Preble**

Vice President  
FMC Technologies

## Just a Few of Our Many Services

- Facility management systems
- Building automation, including Direct Digital Control (DDC)
- Complete HVAC control systems and service
- Lighting control solutions
- Indoor air quality (IAQ)
- Access control
- Video surveillance
- Energy monitoring
- Multiple service plans
- Comprehensive training

## from board room to boiler room

For every application in every building, FMC Technologies is there for you throughout every step. From initial design through installation and commissioning, the specialists at FMC Technologies will be on hand getting it done. And it doesn't stop there — from training through service support, FMC Technologies is your long-term partner in energy savings and security.

# The Savings Speak For Themselves

## An Improved — And More Energy Efficient — Learning Environment

Aging schools and a stretched budget are a rough combination, so help was needed. A school system called FMC Technologies, who replaced the building controls in two decades-old middle schools with a Novar building control system as part of an overall upgrade. The upgrade dramatically improved energy efficiency, which in turn reduced strain on the school system's budget. The central management capabilities of the new system provide simpler operation and a faster response time. And, above all, the more accurate temperature control helped create a more comfortable learning environment for students and staff.

## Finding All The Savings

When a leading thermal technology manufacturing facility sought energy savings for its facility, FMC Technologies found more than was asked for. Not only did FMC Technologies cut their energy bill by more than \$80,000 per year through the use of variable frequency drives and a Trend building control system, it also uncovered a utility incentive that saved the company more than \$97,000. FMC Technologies' excellent relationship with utilities is a great benefit to our clients.

## Longevity and Adaptability

A major worldwide retailer can attest to the quality and longevity of its building management system. The headquarters is more than 20 years old and the original controllers are still operating and have never needed to be replaced. Over the years, FMC Technologies has been able to adapt the system to the needs of the growing organization, always providing an efficient system with backwards compatibility for centralized monitoring and control.

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MK-TR-DLCAP-FMC  
September 2009

